

Message Text

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PAGE 01 JIDDA 01589 030805Z

11

ACTION NEA-10

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TO USDOC WASHDC
INFO SECSTATE WASHDC 3914
AMCONSUL DHAHRAN

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E.O. 11652: N/A
TAGS: ETEL, BEXP, SA, US
SUBJECT: PRE-QUALIFICATION FOR BILLION DOLLAR TELECOMMUNICATIONS
PROJECT

REF: JIDDA 0790

1. ZUHAYR MUSALLIM, DIRECTOR OF TECHNICAL DEPARTMENT,
MINISTRY OF COMMUNICATIONS (MINCOM), HAS CONFIRMED INFO
REFTEL AND STATED THAT DEADLINE FOR RECEIPT OF PRE-
QUALIFICATION QUESTIONNAIRE FOR PHASE II AND PHASE III OF
MICROWAVE TELECOMMUNICATIONS PROJECT WAS MARCH 1, 1976.

2. THE TECHNICAL COMMITTEE OF MINCOM PLANS SELECT FIVE
OR SIX COMPANIES FROM THOSE LISTED REFTEL AND SEND THEM
TENDER SPECIFICATIONS. TENDER SPECIFICATIONS WILL BE
ISSUED IN LATE MARCH OR EARLY APRIL 1976. LAST DATE FOR
SUBMISSION OF BIDS WILL BE O/A AUGUST 1976. THE TECHNICAL
DEPARTMENT OF MINCOM ESTIMATES THAT ONLY TWO/THREE WEEKS
REQUIRED TO SELECT COMPANIES JUDGED COMPETENT TO UNDER-
TAKE PROJECT -- CRITERION WILL BE TECHNICAL CAPABILITY
AND COST. COMMENT: THE SCREENING OF DETAILED PRE-
QUALIFICATION QUESTIONNAIRES IS A TIME-CONSUMING PROCESS
WHICH, IF DONE PROPERLY, SHOULD TAKE CONSIDERABLY LONGER
THAN TWO/THREE WEEKS ESTIMATED BY SAUDI MINCOM, AND IT
IS LIKELY POSTPONEMENT OF AUGUST DEADLINE WILL OCCUR.

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PAGE 02 JIDDA 01589 030805Z

3. THE CONSULTANTS FOR PHASES II AND III ARE PREECE,

CARDEW & RIDER (UK) AND SWEDTEL (SWEDEN).
HORAN

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NNN

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